



FINC11001 *Fundamentals of Personal Financial Planning*

Term 2 - 2022

Profile information current as at 19/08/2022 07:06 pm

All details in this unit profile for FINC11001 have been officially approved by CQUniversity and represent a learning partnership between the University and you (our student). The information will not be changed unless absolutely necessary and any change will be clearly indicated by an approved correction included in the profile.

General Information

Overview

This unit is the foundation unit for students completing the Financial Planning stream and covers the professional financial planning process, including the Australian legal framework and the responsibilities of financial planners. You will learn how to investigate a client's financial situation and turn the core elements of financial planning into a strategic financial plan. You will also be introduced to financial planning software, tools and templates used in real-world financial planning practice as well as communication methods aimed at building long term client relationships.

Details

Career Level: *Undergraduate*

Unit Level: *Level 1*

Credit Points: 6

Student Contribution Band: 10

Fraction of Full-Time Student Load: 0.125

Pre-requisites or Co-requisites

There are no requisites for this unit.

Important note: Students enrolled in a subsequent unit who failed their pre-requisite unit, should drop the subsequent unit before the census date or within 10 working days of Fail grade notification. Students who do not drop the unit in this timeframe cannot later drop the unit without academic and financial liability. See details in the [Assessment Policy and Procedure \(Higher Education Coursework\)](#).

Offerings For Term 2 - 2022

- Online

Attendance Requirements

All on-campus students are expected to attend scheduled classes - in some units, these classes are identified as a mandatory (pass/fail) component and attendance is compulsory. International students, on a student visa, must maintain a full time study load and meet both attendance and academic progress requirements in each study period (satisfactory attendance for International students is defined as maintaining at least an 80% attendance record).

Website

[This unit has a website, within the Moodle system, which is available two weeks before the start of term. It is important that you visit your Moodle site throughout the term. Please visit Moodle for more information.](#)

Class and Assessment Overview

Recommended Student Time Commitment

Each 6-credit Undergraduate unit at CQUniversity requires an overall time commitment of an average of 12.5 hours of study per week, making a total of 150 hours for the unit.

Class Timetable

[Regional Campuses](#)

Bundaberg, Cairns, Emerald, Gladstone, Mackay, Rockhampton, Townsville

[Metropolitan Campuses](#)

Adelaide, Brisbane, Melbourne, Perth, Sydney

Assessment Overview

1. **Practical Assessment**

Weighting: 30%

2. **Practical Assessment**

Weighting: 30%

3. **Take Home Exam**

Weighting: 40%

Assessment Grading

This is a graded unit: your overall grade will be calculated from the marks or grades for each assessment task, based on the relative weightings shown in the table above. You must obtain an overall mark for the unit of at least 50%, or an overall grade of 'pass' in order to pass the unit. If any 'pass/fail' tasks are shown in the table above they must also be completed successfully ('pass' grade). You must also meet any minimum mark requirements specified for a particular assessment task, as detailed in the 'assessment task' section (note that in some instances, the minimum mark for a task may be greater than 50%). Consult the [University's Grades and Results Policy](#) for more details of interim results and final grades.

CQUniversity Policies

All University policies are available on the [CQUniversity Policy site](#).

You may wish to view these policies:

- Grades and Results Policy
- Assessment Policy and Procedure (Higher Education Coursework)
- Review of Grade Procedure
- Student Academic Integrity Policy and Procedure
- Monitoring Academic Progress (MAP) Policy and Procedure – Domestic Students
- Monitoring Academic Progress (MAP) Policy and Procedure – International Students
- Student Refund and Credit Balance Policy and Procedure
- Student Feedback – Compliments and Complaints Policy and Procedure
- Information and Communications Technology Acceptable Use Policy and Procedure

This list is not an exhaustive list of all University policies. The full list of University policies are available on the [CQUniversity Policy site](#).

Previous Student Feedback

Feedback, Recommendations and Responses

Every unit is reviewed for enhancement each year. At the most recent review, the following staff and student feedback items were identified and recommendations were made.

Feedback from self-evaluation

Feedback

Overall the unit ran well, especially when students realized posting their unit content and assessment queries using the Moodle Q&A Forum gets them answers faster than using other means of communication. It especially encouraged students to help each other solve problems around unit content and assessments.

Recommendation

Continue to encourage students to use the Moodle Q&A Forum to get academic and assessment support from the unit coordinator and their peers (virtual classmates)

Feedback from staff feedback (peer review);**Feedback**

Complaints about some of the multiple choice questions being too ambiguous, inappropriate and open to interpretation and misinterpretation led to a feedback and peer review meeting between the unit coordinator and supervisor

Recommendation

When students are dissatisfied with any assessment tasks that leads to a formal complaint, it is important the issue, however minor is addressed by the unit coordinator within the scope of CQU's complaints handling process

Feedback from student feedback (formal unit evaluation responses)**Feedback**

Students appreciate lecturers that are approachable, helpful, supportive and nurturing that gives them that personal touch given the unit is challenging and can be overwhelming for new entrants to financial planning

Recommendation

Continue to encourage and support students navigate a challenging unit

Feedback from student feedback (formal unit evaluation responses)**Feedback**

Students appreciated real-life examples and interesting workshops where the knowledge was relayed in an easy to understand manner

Recommendation

Continue to offer workshops where the unit content is explained in an interesting easy to understand manner

Feedback from student feedback (formal unit evaluation responses)**Feedback**

Students found the resources on Moodle were too much, overwhelming and puts them off reading if it is too much content

Recommendation

Review the unit Moodle reading content volume for assessments and learning

Feedback from student feedback (formal unit evaluation responses)**Feedback**

Written assessment needs to be proof-read to ensure it flows well and does not confuse students.

Recommendation

Review to consider engaging more than one proof-reader and reviewer for the assessment tasks to ensure it flows well and does not confuse students

Feedback from student feedback (formal unit evaluation responses)**Feedback**

Within the context of unit coordinator's workloads, public holidays and guest presenters. students want the workshop conducted in the week that the content is delivered as it helped the student watching the workshop after doing the content and readings really helped with the learning and understanding of the content.

Recommendation

Review whether classes are appropriate for Mondays or Fridays when public holidays usually occur, and whether guest speakers are adding any value for the students for an introductory course

Unit Learning Outcomes

On successful completion of this unit, you will be able to:

1. Explain and apply the process and Australian legal framework of financial planning.
2. Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
3. Communicate effectively with clients to solve financial planning problems.
4. Construct financial planning scenarios using industry standard software.

Alignment of Learning Outcomes, Assessment and Graduate Attributes



Alignment of Assessment Tasks to Learning Outcomes

Assessment Tasks	Learning Outcomes			
	1	2	3	4
1 - Practical Assessment - 30%	•	•		
2 - Practical Assessment - 30%	•	•	•	•
3 - Take Home Exam - 40%	•	•	•	•

Alignment of Graduate Attributes to Learning Outcomes

Graduate Attributes	Learning Outcomes			
	1	2	3	4
1 - Communication	•	•	•	•
2 - Problem Solving	•	•	•	•
3 - Critical Thinking	•	•	•	•
4 - Information Literacy	•	•	•	•
5 - Team Work				
6 - Information Technology Competence	•	•	•	•
7 - Cross Cultural Competence	•	•	•	•
8 - Ethical practice	•	•	•	•
9 - Social Innovation				
10 - Aboriginal and Torres Strait Islander Cultures				

Alignment of Assessment Tasks to Graduate Attributes

Assessment Tasks	Graduate Attributes									
	1	2	3	4	5	6	7	8	9	10
1 - Practical Assessment - 30%	•	•	•	•	•	•				
2 - Practical Assessment - 30%	•	•	•	•	•		•	•		
3 - Take Home Exam - 40%	•	•	•	•			•	•		

Textbooks and Resources

Textbooks

FINC11001

Prescribed

Financial Planning: Essentials Edition

Edition: First (2021)

Authors: Warren McKeown, Marc Olynyk, John Kerry, Lisa Ciancio, Diem La
John Wiley & Sons Australia, Ltd.

Milton, Queensland, Australia

ISBN: E-Text: 9780730385752 Textbook: 9780730385738

Binding: Other

[View textbooks at the CQUniversity Bookshop](#)

IT Resources

You will need access to the following IT resources:

- CQUniversity Student Email
- Internet
- Unit Website (Moodle)
- Microsoft Teams (both microphone and webcam capability)
- Financial Planning Software

Referencing Style

All submissions for this unit must use the referencing style: [American Psychological Association 7th Edition \(APA 7th edition\)](#)

For further information, see the Assessment Tasks.

Teaching Contacts

Angelique Mcinnes Unit Coordinator

a.mcinnes@cqu.edu.au

Schedule

Week 1 - 11 Jul 2022

Module/Topic	Chapter	Events and Submissions/Topic

Personal Financial Planning and the Economic Environment

- Critical lessons from global, economic history
- Economic, financial and psychological risks underpinning the need for effective financial planning
- Status of national financial literacy levels

Professional and Legal Responsibilities of Financial Planners [FPs] and FASEA Codes of Ethics and Standards

- Introduction to compliance and legislative regimes including FASEA Codes of Ethics, Best Interest and Fiduciary Duties
- Professional Codes of Conduct of FPs
- Professional associations including FPSB & FPA and the role of stakeholders
- Case studies and lessons from corporate scandal, national investigations and industry debate
- Modalities and financial planning theories

Refer to Study Guide for:

- Week 1 Prescribed and Supplementary Reading

Refer to **Orientation Section** in Moodle for:

- What's Happening this term
- Study Guide for Week 1

Note: Zoom Workshop link available in <Classes and Recordings> tile

- Attend/watch online Zoom workshop recording

Week 2 - 18 Jul 2022

Module/Topic	Chapter	Events and Submissions/Topic
Financial Planning Skills <ul style="list-style-type: none">• Preparation of personal financial statements, cash flows and budgets• Analyzing financial statements using ratio analysis• Mathematics for financial advisers• Time value of money concepts, net present value and compounding interest• Taxation effects on returns• Nominal, effective and real rates of returns	Refer to Study Guide for: <ul style="list-style-type: none">• Week 2 Prescribed and Supplementary Reading	<ul style="list-style-type: none">• Please refer to the study guide for details of the weekly requirements.• For the practical assessment download the three files from Moodle• Read the assessment instructions and start unpacking the case study.• Engage on Moodle Q&A to address any concerns or queries <p>Note: Zoom Workshop link available in <Classes and Recordings> tile</p> <ul style="list-style-type: none">• Attend/watch online Zoom workshop recording

Week 3 - 25 Jul 2022

Module/Topic	Chapter	Events and Submissions/Topic
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Structure, Layout and Purpose of a Statement of Advice

- Legislative framework governing quality financial advice in Australia
- Analysis and evaluation of goals, current financial situation and risk capacity
- Connecting needs, risk tolerance and risk capacity to investment choices
- Gathering data and ascertaining the client's wealth and risk capacity
- Understanding the objectives, values, responsibilities, behaviours and tolerances for risk of the client
- Client communication, effective questioning, framing, listening techniques
- Conducting the initial client interview and creating a trusted relationship
- Statement of Advice development process and write-up

Refer to Study Guide for:

- Week 3 Prescribed and Supplementary Reading

- Please refer to the study guide for details of the weekly requirements
- **Zoom Workshop link available in <Classes and Recordings> tile**
- Attend/watch online Zoom workshop recording
- **Activity 1 Due by 10am Friday of Week 3**
- **For the practical assessment this week read the Fact Find, Risk Profile of the client, 'Scope of our advice'; 'Your goals and objectives' and 'Your risk tolerance' sections of the Statement of Advice**
- **Engage on Moodle Q&A to address any concerns or queries**

Week 4 - 01 Aug 2022

Module/Topic	Chapter	Events and Submissions/Topic
Taxation Fundamentals <ul style="list-style-type: none">• Income and capital gains tax basics• Applying tax effective strategies to personal financial planning• Taxation implications on investment returns, including capital gains• Taxation implications of income splitting• Identifying the various taxable entities with their benefits and shortcomings• Explain the concept of negative gearing• Discuss remuneration planning like salary packaging its tax implications• Fringe Benefit Tax• Goods and Services Tax	Refer to Study Guide for: <ul style="list-style-type: none">• Week 4 Prescribed and Supplementary Reading	<ul style="list-style-type: none">• Please refer to the study guide for details of the weekly requirements• Note: Zoom Workshop link available in <Classes and Recordings> tile• Attend/watch online Zoom workshop recording• Activity 2 Due by 10am Friday of Week 4• For the practical assessment continue with the 'Our Recommended Investment Strategies' section of the Statement of Advice• For the practical assessment complete the 'Our Recommended Investment Strategies' and the 'Supporting information and Annexures' of the SOA• Engage on Moodle Q&A to address any concerns or queries

Week 5 - 08 Aug 2022

Module/Topic	Chapter	Events and Submissions/Topic
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Identifying Investment Choices

- Attributes of investors
- Investment asset classes
- Risk and return relationship
- Benefits of diversification
- Understanding general investment strategies

Refer to Study Guide for:

- Week 5 Prescribed and Supplementary Reading

• Please refer to the study guide for details of the weekly requirements

• **Note: Zoom Workshop link available in <Classes and Recordings> tile**

• Attend/watch online Zoom workshop recording

• **Activity 3 Due by 10am Friday of Week 5**

• For the practical assessment complete the '**Our Investment Product Recommendations**' and the '**Supporting information and Annexures**' of the SOA

• **Engage on Moodle Q&A to address any concerns or queries**

Vacation Week - 15 Aug 2022

Module/Topic	Chapter	Events and Submissions/Topic
Vacation and Catchup Week	Refer to Study Guides Weeks 1 to 5	<ul style="list-style-type: none">• Revising Weeks 1 to 5• Assessment completion• Catching up incomplete Modules from Weeks 1 to 5• Watch online Zoom workshop recording to catch up• For the practical assessment complete the 'Our Investment Product Recommendations' and the 'Supporting information and Annexures' of the SOA• Engage on Moodle Q&A to address any concerns or queries

Week 6 - 22 Aug 2022

Module/Topic	Chapter	Events and Submissions/Topic
Wealth Creation 1: Direct Investment in Fixed Interest, Shares and Property <ul style="list-style-type: none">• Characteristics, benefits, risks and impact of interest rate changes on cash, fixed interest, shares and property investments• Valuations and structuring a direct investment strategy in shares, property, collectibles and alternative investments	Refer to Study Guide for: <ul style="list-style-type: none">• Week 6 Prescribed and Supplementary Reading	<ul style="list-style-type: none">• Please refer to the study guide for details of the weekly requirements• Note: Zoom Workshop link available in <Classes and Recordings> tile• Attend/watch online Zoom workshop recording• Activity 4 Due by 10am Friday of Week 6• For the practical assessment complete the 'Our Investment Product Recommendations' section within the SOA• Engage on Moodle Q&A to address any concerns or queries

Week 7 - 29 Aug 2022

Module/Topic	Chapter	Events and Submissions/Topic
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Wealth Creation 2: Managed Funds, Gearing and Margin Lending

- Asset Classes - cash, fixed interest, shares, ETFs and property investments
- Benefits, risks, fee structures and taxation implications of managed fund, leveraged investment and margin lending strategy
- Researching and Identifying management and investment styles of fund managers
- Constructing a managed fund and geared investment strategies

Refer to Study Guide for:

- Week 7 Prescribed and Supplementary Reading

- Please refer to the study guide for details of the weekly requirements

• Note: Zoom Workshop link available in <Classes and Recordings> tile

- Attend/watch online Zoom workshop recording
- For the practical assessment complete the “**Replacement and alternative product recommendations**” and the ‘**Supporting information and Annexures**’ of the SOA.
- **Activity 5 Due by 5 am Friday of Week 7**
- **Engage on Moodle Q&A to address any concerns or queries**

Week 8 - 05 Sep 2022

Module/Topic	Chapter	Events and Submissions/Topic
Wealth Protection: Insurance and Risk Management <ul style="list-style-type: none"> • Classifications of risk and risk management • Insurance concepts, policy types and conditions • Evaluating personal and property risk • Purchasing personal insurance inside versus outside superannuation, • Lifestyle changes and the need for ongoing review 	Refer to Study Guide for: <ul style="list-style-type: none"> • Week 8 Prescribed and Supplementary Reading 	<ul style="list-style-type: none"> • Please refer to the study guide for details of the weekly requirements • Note: Zoom Workshop link available in <Classes and Recordings> tile • Attend/watch online Zoom workshop recording • Complete the ‘Recommended asset allocation’ and/or making a start on the ‘Financial outcomes of our recommended strategies’ sections of the SOA • Engage on Moodle Q&A to address any concerns or queries

Week 9 - 12 Sep 2022

Module/Topic	Chapter	Events and Submissions/Topic
Wealth Creation 3: Superannuation <ul style="list-style-type: none"> • Characteristics, types and structure of superannuation trusts, investment and product • Employer, employee contributions, tax treatments and preservation rules • Basic superannuation accumulation strategies 	Refer to Study Guide for: <ul style="list-style-type: none"> • Week 9 Prescribed and Supplementary Reading 	<ul style="list-style-type: none"> • Please refer to the study guide for details of the weekly requirements • Note: Zoom Workshop link available in <Classes and Recordings> tile • Attend/watch online Zoom workshop recording • For the practical assessment complete the ‘Cost of our advice’ section of the SOA and the ‘Supporting information and Annexures’ • Exam Advice available from this week • Engage on Moodle Q&A to address any concerns or queries

Week 10 - 19 Sep 2022

Module/Topic	Chapter	Events and Submissions/Topic
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Retirement Planning

- Conditions of release
- Preservation age
- Withdrawal of funds
- Death benefit basics

"HAVE YOUR SAY" Student Evaluation Survey

Refer to Study Guide for:

- Week 10 Prescribed and Supplementary Reading

• Please refer to the study guide for details of the weekly requirements

• Note: Zoom Workshop link available in <Classes and Recordings> tile

- Attend/watch online Zoom workshop recording
- For the practical assessment complete the 'Authority to Proceed with our Advice', 'How to implement our Advice', final parts of the 'Supporting information and Annexures', and References.
- Exam Advice available from this week

• Complete the "HAVE YOUR SAY" Student Evaluation Survey

- Engage on Moodle Q&A to address any concerns or queries

Week 11 - 26 Sep 2022

Module/Topic	Chapter	Events and Submissions/Topic
Social Security <ul style="list-style-type: none">• Government benefits• Age and DVA pension entitlements• Income and asset test calculations "HAVE YOUR SAY" Student Evaluation Survey	Refer to Study Guide for: <ul style="list-style-type: none">• Week 11 Prescribed and Supplementary Reading	<ul style="list-style-type: none">• Please refer to the study guide for details of the weekly requirements• Note: Zoom Workshop link available in <Classes and Recordings> tile• Attend/watch online Zoom workshop recording• Engage on Moodle Q&A to address any concerns or queries• Statement of Advice Assessment is due• If you have not already done so, complete the "HAVE YOUR SAY" Student Evaluation Survey <p>[SCALED] STATEMENT OF ADVICE Due: Week 11 Wednesday (28 Sept 2022) 11:45 pm AEST</p>

Week 12 - 03 Oct 2022

Module/Topic	Chapter	Events and Submissions/Topic
Fundamentals of Estate Planning Estate Planning <ul style="list-style-type: none">• Importance and critical components of estate planning in a financial plan• Distribution of estate and non-estate assets• Raising the question of estate planning with a client Final Exam Review "HAVE YOUR SAY" Student Evaluation Survey	Refer to Study Guide for: <ul style="list-style-type: none">• Week 12 Prescribed and Supplementary Reading• Final Exam Advice will be available by Week 10	<ul style="list-style-type: none">• Please refer to the study guide for details of the weekly requirements.• Note: Zoom Workshop link available in <Classes and Recordings> tile• Attend/watch online Zoom workshop recording• Prepare for the exam, including referring to Previous Exam Papers• Engage on Moodle Q&A to address any concerns or queries• If you have not already done so, complete "Have Your Say" Survey

Review/Exam Week - 10 Oct 2022

Module/Topic	Chapter	Events and Submissions/Topic
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**Exam preparation
Completion of Student Evaluation
Survey**

Refer to Study Guides for:
• Weeks 1 to 12

- Prepare for the exam, including referring to Previous Exam Papers
- **If you have not already done so, complete "Have Your Say" Survey**

Exam Week - 17 Oct 2022

Module/Topic

Chapter

Events and Submissions/Topic

**Exam End of Term Report
Unit Coordinator End of Term
Report**

Refer to Week 12 for:
• Reports finalized by the various relevant committees of CQU SBL

- End of term reports available on the Moodle after Certification of Grades

Term Specific Information

Financial Planning software is available for students to opt-in to access to assist with practical assessment financial product research and financial modelling.

Assessment Tasks

1 PORTFOLIO OF ACTIVITIES

Assessment Type

Practical Assessment

Task Description

This is an individual assessment.

- To achieve the Unit Learning Outcome: 1) Explain and apply the process and Australian legal framework of financial planning.

Comprehensive guidelines, submission instructions and resources will be available in Moodle and in the ASSESSMENT tile.

This is an ePortfolio Activity using Portfolium, our portfolio platform, as well as the strategic use of portfolios for developing your professional knowledge and skills.

The portfolio of activities is worth 30 percent and includes either statement of advice activities, comprehension questions, calculations or professional advice concepts.

The purpose of the activities is to:

- build your financial planning skills progressively
- ensure you have a strong understanding of the professional and practical requirements financial planning
- establish specific competencies that will help you with Assessment Item 2, namely the [Scaled] Statement of Advice

Submission of activities begins in Week 3 and then each week until Week 7.

For instance,

- Activity 1 covers Week 1 material and is due by 10am Friday of Week 3
- Activity 2 covers Week 2 material and is due by 10am Friday of Week 4
- Activity 3 covers Week 3 material and is due by 10am Friday of Week 5
- Activity 4 covers Week 4 material and is due by 10am Friday of Week 6
- Activity 5 covers Week 5 material and is due by 10am Friday of Week 7.

IMPORTANT: Due to the progressive nature of this assignment any requests for extensions are likely to be denied. Refer to Learning Schedule above for specific dates.

Assessment Due Date

All activities must be completed and submitted via Moodle tile. Commencing in Week 3, the Activities are due each week 10 AM Friday starting Week 3 and ending Week 7.

Return Date to Students

This assessment is graded online and marks will be provided at the completion of the each multiple choice assessment activity.

Weighting

30%

Assessment Criteria

All activities will be available in the <ASSESSMENT> tile in Moodle.
Correct multiple choice answer is the criteria used to earn your grades.

Referencing Style

- [American Psychological Association 7th Edition \(APA 7th edition\)](#)

Submission

Online

Submission Instructions

Refer to submission instructions in Moodle tile.

Learning Outcomes Assessed

- Explain and apply the process and Australian legal framework of financial planning.
- Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.

Graduate Attributes

- Communication
- Problem Solving
- Critical Thinking
- Information Literacy
- Team Work
- Information Technology Competence

2 [SCALED] STATEMENT OF ADVICE

Assessment Type

Practical Assessment

Task Description

This is an individual assessment.

To achieve the following Unit Learning Outcomes:

- Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
- Communicate effectively with clients to solve financial planning problems.
- Construct financial planning scenarios using industry standard software.

Comprehensive guidelines, submission instructions, resources and marking criteria will be available in Moodle in the ASSESSMENT tile.

In summary, you will be provided with a client case study and a partially completed Statement of Advice template.

The purpose of this assignment is to have you research a personal budgeting and debt management problem, analyse a number of solutions and document your recommendations using a real-world financial planning advice template.

The Statement of Advice template completion is a simulation of the real-world and contains specific justifications related to your financial planning recommendations. Hence, this assignment has the reputation for being challenging, yet useful in terms of how it builds financial planning knowledge as well as provides an employable skill.

Weekly Zoom Workshops will demonstrate how to construct a Statement of Advice from different perspectives.

Engaging with your peers via the Moodle Q&A forum helps lighten your study workload and address any matters around the Assessment tasks.

Assessment Due Date

Week 11 Wednesday (28 Sept 2022) 11:45 pm AEST

Refer to submission instructions in Moodle tile

Return Date to Students

Review/Exam Week Wednesday (12 Oct 2022)

Feedback will be provided via Moodle in the tile

Weighting

30%

Assessment Criteria

Details of the marking criteria (rubrics) is provided in Moodle in the <ASSESSMENT> tile.

We award marks for completing a Statement of Advice (SOA) Microsoft-Word template provided covering the following sections of the SOA.

1. Introduction (Table of Contents)
2. Are you on Track
3. Summary of our Advice in a Strategy Map
4. Our Recommended Strategies
5. Our Product Recommendations
6. Replacement and alternative product recommendations included
7. Financial outcomes of our recommended strategies
8. Cost of our advice
9. Supporting information and Annexures
10. Organisation/Structure/Presentation/Mechanics
11. Sources/Evidence
12. Engagement on Moodle Q&A Forum

Referencing Style

- [American Psychological Association 7th Edition \(APA 7th edition\)](#)

Submission

Online

Submission Instructions

Refer to submission Instructions in Moodle in the tile

Learning Outcomes Assessed

- Explain and apply the process and Australian legal framework of financial planning.
- Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
- Communicate effectively with clients to solve financial planning problems.
- Construct financial planning scenarios using industry standard software.

Graduate Attributes

- Communication
- Problem Solving
- Critical Thinking
- Information Literacy
- Team Work
- Cross Cultural Competence
- Ethical practice

3 EXAMINATION

Assessment Type

Take Home Exam

Task Description

This is an open book online timed exam of 2 hours, including downloading, uploading and submission time.

To achieve the following Unit Learning Outcomes:

- Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
- Communicate effectively with clients to solve financial planning problems.
- Explain and apply the process and Australian legal framework of financial planning.

- There is a minimum exam grade of 50% to pass the unit.
- You will be typing your answers in the examination template document provided.
- This is an individual assessment. Collaboration with other students will result in an academic misconduct allegation for all students involved. This may result in a fail result for this assessment. Please note that your paper will be submitted through Turnitin.
- You have 15 minutes at the start of the exam to download the exam file via Moodle.
- You have 1.5 hours to complete the exam in Microsoft-Word.
- You have 15 minutes to upload and submit the completed examination paper at the end of 1.5 hours.
- Late submissions will not be marked.

- If you encounter problems submitting your paper to Moodle, email it to your unit coordinator by the due time.

Assessment Due Date

Download the exam from Moodle Assessment tile on the scheduled date and time.

Return Date to Students

Feedback will be provided via Moodle in the Assessment tile

Weighting

40%

Minimum mark or grade

50% to pass the unit

Assessment Criteria

Open book online exam grading as per the Online Take Home Exam Advice to meet the unit learning outcomes:

1. Explain and apply the process and Australian legal framework of financial planning
2. Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
3. Communicate effectively with clients to solve financial planning problems.

There are eight 5 mark short answer applied theory questions.

Refer to the Exam Advice and Online Open Book Exam Instructions

Referencing Style

- [American Psychological Association 7th Edition \(APA 7th edition\)](#)

Submission

Online

Submission Instructions

Upload and submit the exam via Moodle Assessment block by the exam scheduled due date and time

Learning Outcomes Assessed

- Explain and apply the process and Australian legal framework of financial planning.
- Present strategic advice which meets the financial planning needs and objectives of clients in a variety of circumstances.
- Communicate effectively with clients to solve financial planning problems.
- Construct financial planning scenarios using industry standard software.

Graduate Attributes

- Communication
- Problem Solving
- Critical Thinking
- Information Literacy
- Cross Cultural Competence
- Ethical practice

Academic Integrity Statement

As a CQUniversity student you are expected to act honestly in all aspects of your academic work.

Any assessable work undertaken or submitted for review or assessment must be your own work. Assessable work is any type of work you do to meet the assessment requirements in the unit, including draft work submitted for review and feedback and final work to be assessed.

When you use the ideas, words or data of others in your assessment, you must thoroughly and clearly acknowledge the source of this information by using the correct referencing style for your unit. Using others' work without proper acknowledgement may be considered a form of intellectual dishonesty.

Participating honestly, respectfully, responsibly, and fairly in your university study ensures the CQUniversity qualification you earn will be valued as a true indication of your individual academic achievement and will continue to receive the respect and recognition it deserves.

As a student, you are responsible for reading and following CQUniversity's policies, including the [Student Academic Integrity Policy and Procedure](#). This policy sets out CQUniversity's expectations of you to act with integrity, examples of academic integrity breaches to avoid, the processes used to address alleged breaches of academic integrity, and potential penalties.

What is a breach of academic integrity?

A breach of academic integrity includes but is not limited to plagiarism, self-plagiarism, collusion, cheating, contract cheating, and academic misconduct. The Student Academic Integrity Policy and Procedure defines what these terms mean and gives examples.

Why is academic integrity important?

A breach of academic integrity may result in one or more penalties, including suspension or even expulsion from the University. It can also have negative implications for student visas and future enrolment at CQUniversity or elsewhere. Students who engage in contract cheating also risk being blackmailed by contract cheating services.

Where can I get assistance?

For academic advice and guidance, the [Academic Learning Centre \(ALC\)](#) can support you in becoming confident in completing assessments with integrity and of high standard.

What can you do to act with integrity?



Be Honest

If your assessment task is done by someone else, it would be dishonest of you to claim it as your own



Seek Help

If you are not sure about how to cite or reference in essays, reports etc, then seek help from your lecturer, the library or the Academic Learning Centre (ALC)



Produce Original Work

Originality comes from your ability to read widely, think critically, and apply your gained knowledge to address a question or problem